

Stock Code : 4148



All Cosmos Bio-Tech Holding Corporation

www.allcosmos.com

全宇生技

ALL COSMOS BIO-TECH

Holding Corporation

AgriCultural Innovation

Outline

1. Company Overview
2. 2024 Q3 Financial Report
3. Growth & Development
4. Q&A



1. Company Overview

Company Introduction

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司



Main Industries

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Health Care & Pharmaceutical



- GK Bio International Sdn Bhd (2018)
- Eastern Eckare Malaysia Sdn Bhd (2022)

Agricultural Science & Technology



- All Cosmos Industries Sdn Bhd (1999)
- Sabah Softwoods Hybrid Fertiliser Sdn Bhd (2010)
- PT All Cosmos Indonesia (2011)
- Arif Efektif Sdn Bhd (2012)
- PT All Cosmos Biotek (2018)

Waste Reutilization



- Cosmos Nutriscience Sdn Bhd (2015)
- Kinabalu Life Sciences Sdn Bhd (2015)
- Sawit Ecoshield Sdn Bhd (2017)

Credential



Subsidiary GKB received "2024 Golden Ship award" by General Chamber of Commerce



Subsidiary GKB received "Best Health Food Brand Award in Malaysia"



All Cosmos received "the Special Business Excellence Award" for Sustainable Agriculture Award.

Principal Business Plant

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

MALAYSIA

**SABAH
(East Malaysia)**

INDONESIA

SINGAPORE



PTACB Indonesia Plant
(2024 completed)
Area: 4 hectares
Capacity: 50,000 tons



**ACI West Malaysia
Plant 1** (2001 completed)
Area: 1.953 hectares
Capacity: 115,000 tons



**ACI West Malaysia
Plant 2** (2014 completed)
Area: 3.826 hectares
Capacity: 135,000 tons



**SSHF East Malaysia
Plant** (2013 completed)
Area: 3.642 hectares
Capacity: 100,000 tons

Main Products

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Agriculture Related

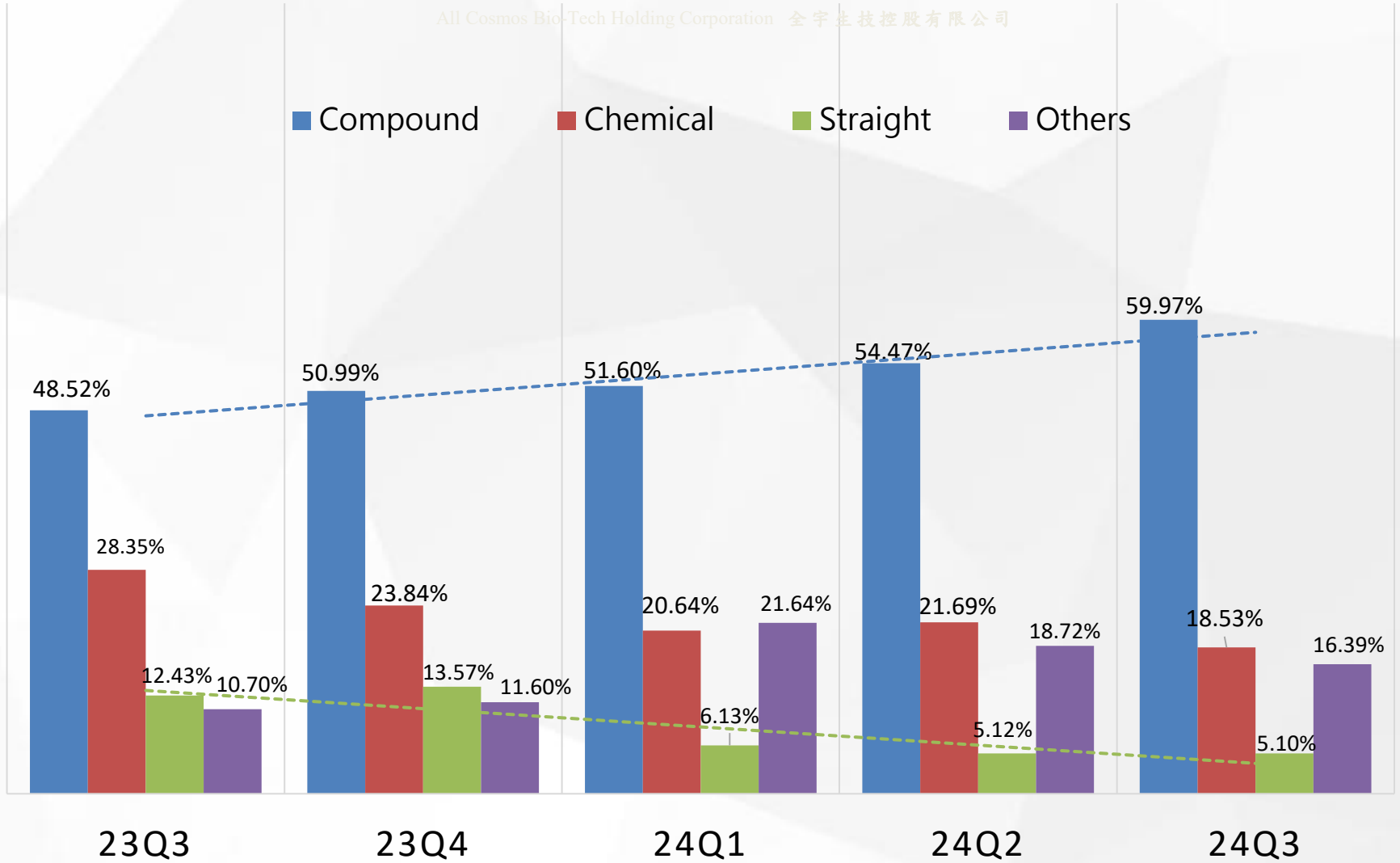


Health Care & Pharmaceutical



Product Mix

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司





2. 2024 Q3
Financial
Reports

YoY Consolidated Income Statement

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Unit (NTD'000, except EPS)	2024Q1~Q3	%	2023 Q1~Q3	%	YoY (%)
Sales Revenue	1,748,228	100	2,253,108	100	-22.41
Cost of goods sold	(1,272,816)	(72.81)	(1,811,859)	(80.42)	-29.75
Gross Margin	475,412	27.19	441,249	19.58	7.74
Operating expenses	(363,090)	(20.77)	(290,472)	(12.89)	25
Operating profit	112,322	6.42	150,777	6.69	-25.50
Non operating income & expenses	88,635	5.07	83,787	3.72	5.79
PBIT	200,957	11.49	234,564	10.41	-14.33
Income tax expenses	(58,042)	(3.32)	(52,324)	(2.32)	10.93
Profit after tax	142,915	8.17	182,240	8.09	-21.58
EPS	1.70		2.31		

YoY Consolidated Income Statement

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Unit (NTD'000, except EPS)	2024 Q3	%	2023 Q3	%	YoY (%)
Sales Revenue	746,292	100	688,661	100	8.37
Cost of goods sold	(524,925)	(70.34)	(492,783)	(71.56)	6.52
Gross Margin	221,367	29.66	195,878	28.44	13.01
Operating expenses	(138,098)	(18.50)	(109,921)	(15.96)	25.63
Operating profit	83,269	11.16	85,957	12.48	-3.13
Non operating income & expenses	33,152	4.44	32,027	4.65	3.51
PBIT	116,421	15.60	117,984	17.13	-1.32
Income tax expenses	(31,284)	(3.70)	(25,471)	(3.70)	22.82
Profit after tax	85,137	11.41	92,513	13.43	-7.97
EPS	1.13		1.07		

QoQ Consolidated Income Statement

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Unit (NTD'000, except EPS)	2024 Q3	%	2024 Q2	%	QoQ (%)
Sales Revenue	746,292	100	478,391	100	56.00
Cost of goods sold	(524,925)	(70.34)	(363,106)	(75.90)	44.57
Gross Margin	221,367	29.66	115,285	24.10	92.02
Operating expenses	(138,098)	(18.50)	(110,001)	(22.99)	25.54
Operating profit	83,269	11.16	5,284	1.10	1475.87
Non operating income & expenses	33,152	4.44	23,046	4.82	43.85
PBIT	116,421	15.60	28,330	5.92	310.95
Income tax expenses	(31,284)	(3.70)	(11,477)	(2.40)	172.58
Profit after tax	85,137	11.41	16,853	3.52	405.17
EPS	1.13		0.12		

Consolidated Balance Sheet

NTD'000

Item	2024.09.30	2023.12.31	2023.09.30	YoY (%)
Cash and Cash Equivalents	964,110	1,458,863	1,507,264	-36.04
Accounts Receivable	567,760	406,014	523,468	8.46
Inventories	804,142	591,062	646,280	24.43
Other Current Assets	457,940	362,439	359,144	27.51
Non Current Assets	1,049,339	855,357	808,612	29.77
Total Assets	3,843,291	3,673,735	3,844,768	-0.04
Short-Term Loan	187,454	-	-	-
Accounts Payable	120,733	108,530	315,294	-61.71
Other Current Liabilities	198,600	681,715	618,975	-67.91
Non Current Liabilities	65,835	69,296	75,122	-12.36
Total Liabilities	572,622	859,541	1,009,391	-43.27
Total Equities	3,270,669	2,814,194	2,835,377	15.35

Dividend Distribution

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

NTD' 000

Item	2019	2020	2021	2022	2023
Sales Revenue	1,767,699	1,642,783	2,197,323	3,702,330	2,826,587
Net Income	35,694	82,204	198,128	368,204	139,361
EPS	0.56	1.28	3.09	5.75	2.18
Cash Dividend/Share	1	1	1.5	2.5	1
Distribution rate	178.57%	78.13%	48.54%	43.48%	45.87%



4. Growth & Development

Diversified Business



Palm oil market shows growth trend in 2025

Increased compound demand in response to ESG

Indonesian plant boosts revenue



Utilize organic materials to promote circular economy

Improve green agriculture through plant vaccines and soil improvement



Diversified development of health care products and sales channels

Research and develop functional sugars and conduct education and promotion

Create from land to human body health industry



Q & A

4 IN 1

RealStrong®

GanoEF

Biofertilizer

Mengandungi/Contains

Kulat endofitik untuk kawalan penyakit Ganoderma

Endophytic fungus for control of Ganoderma disease

Bahan organik
Organic matters

Nutrien NPK
NPK nutrients

Mikroorganisma bermanfaat
Effective microorganisms

Jointly developed by:



Dikilang oleh/Manufactured by:

ALL COSMOS INDUSTRIES SDN. BHD. Co. No. 487874-D

PLD 539, Jalan Keluli, Pasir Gudang Industrial Estate, 81700 Pasir Gudang, Johor, Malaysia.

Tel: +607-252 3788 Fax: +607-251 2588

Website: www.allcosmos.com

Dirumuskan oleh/in collaboration with:
Malaysia Palm Oil Board

PATENT NO. PI2011005782

6, Persiaran Institut, Bandar Baru Bangi, 43000 Kajang, Selangor, P.O. Box 10620, 50720 Kuala Lumpur

2024

Thank You

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司