

Stock Code : 4148



All Cosmos Bio-Tech Holding Corporation

www.allcosmos.com

Disclaimer

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

These presentations and discussions contain certain forward-looking statements with respects to the results of operation, financial condition and current expectation about future events. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future.

We undertake no obligation to publicly update or revise any forward looking statements whether as a result of new information, future events or otherwise. The actual result could differ materially from those anticipated in these forward looking statements.

全宇生技

ALL COSMOS BIO-TECH

Holding Corporation

AgriCultural Innovation

Outline

1. **Company Profile**
2. **Operational Overview**
3. **2021 Q2 Financial Report**
4. **Growth & Development**
5. **Q&A**



1. Company Overview

- (1) Introduction
- (2) Structure
- (3) Main Business for subsidiaries
- (4) Principal Business Plant

Company Introduction

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Established on
March 2010

Group Chairman and CEO
Dato' Tony Peng
Shih Hao

Paid-up Capital
NTD 640,000 Thousand



Main Products

- Microbial Research & Development and Production
- Organic Compound Fertilizer and Biochemical Organic Compound Fertilizer with Effective Microorganisms

No of Employees (Group)
350

Main Operations Base
Johor State and Sabah State in
Malaysia

Group Structure

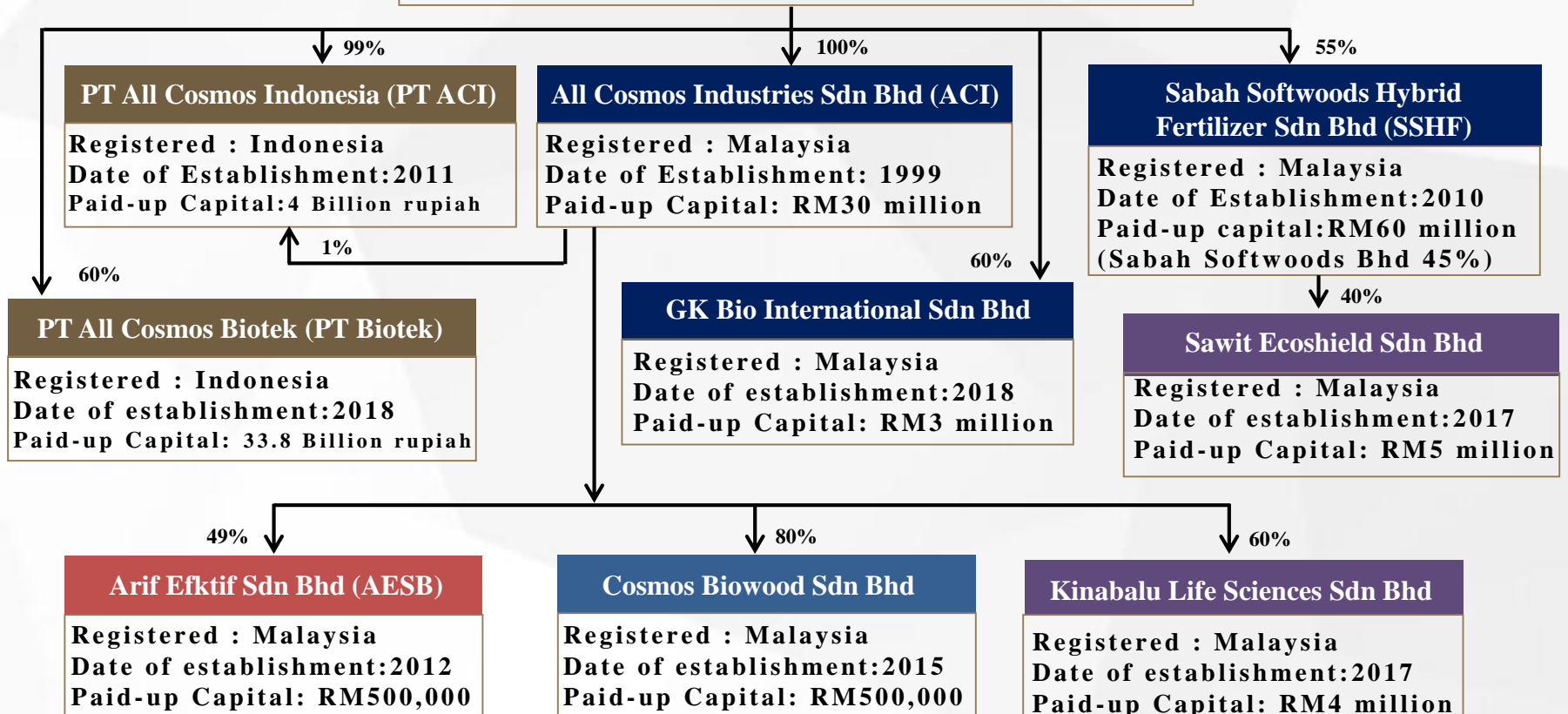
All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

All Cosmos Bio-Tech Holding Corporation (ACBT)

Listed : Taiwan Stock Exchange (Stock Code 4148)

Date of Establishment: 2010

Paid-up capital: NTD 640 million



Main Business for Subsidiaries

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Company Name	Year of establishment	Main Business
All Cosmos Industries Sdn. Bhd (ACI)	1999	Manufacturing and sales of biochemical organic high-performance compound fertilizer
Sabah Softwoods Hybrid Fertiliser Sdn Bhd (SSHf)	2010	Manufacturing and sales of biochemical organic high-performance compound fertilizer
PT All Cosmos Indonesia (PTACI)	2011	Sales of biochemical compound fertilizer products in Indonesia market
Arief Efektif Sdn Bhd	2012	Research and production of bacterial biochemical organic high-performance compound fertilizer
Cosmos Biowood Sdn Bhd	2015	Forest planting and research for lignocellulose

Main Business for Subsidiaries

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Company Name	Year of establishment	Main Business
Kinabalu Life Sciences	2017	Research and production of bacterial cells into oil palm waste treatment
Sawit Ecoshield Sdn Bhd	2017	Production and sales of plant vaccine
PT All Cosmos Biotek	2018	Manufacturing and sales of biochemical organic high-performance compound fertilizer
GK Bio International Sdn Bhd	2018	Probiotics for sale

Principal Business Plant

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司



ACI West Malaysia Plant 1
(2001 completed)
Area: 1.953 hectares
Capacity: 115,000 tons



ACI West Malaysia Plant 2
(2014 completed)
Area: 3.826 hectares
Capacity: 135,000 tons

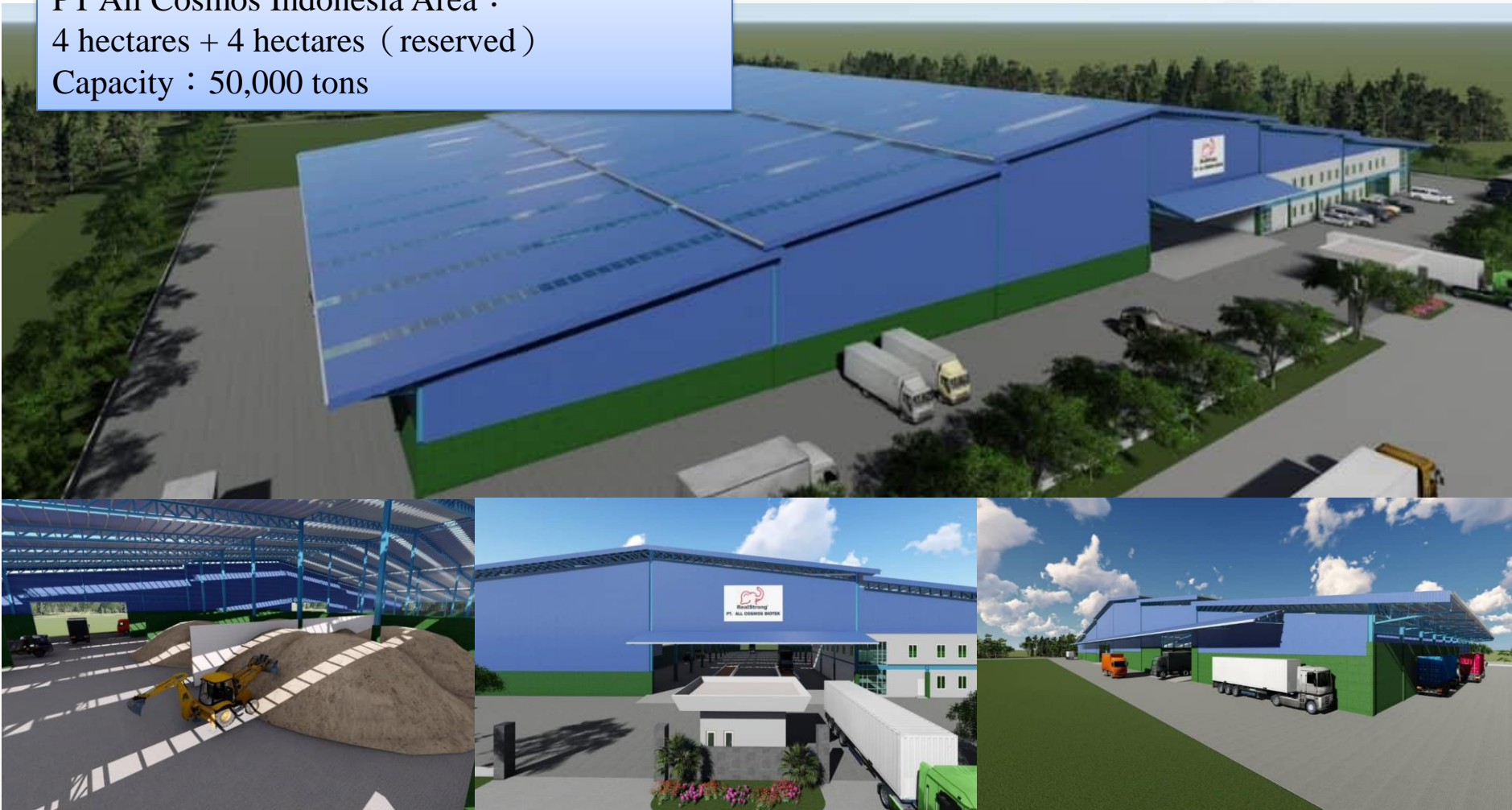


SSHF East Malaysia Plant
(2013 completed)
Area: 3.642 hectares
Capacity: 100,000 tons

Principal Business Plant

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

PT All Cosmos Indonesia Area :
4 hectares + 4 hectares (reserved)
Capacity : 50,000 tons



2. Operational Overview

- (1) Products and Application
- (2) Product Combination Ratio
- (3) Major Customers

MYANMAR

TAIWAN

PHILIPPINES

CAMBODIA

VIETNAM

MALAYSIA

SABAH
(EAST MALAYSIA)

INDONESIA

SINGAPORE

Types of Fertilizers

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

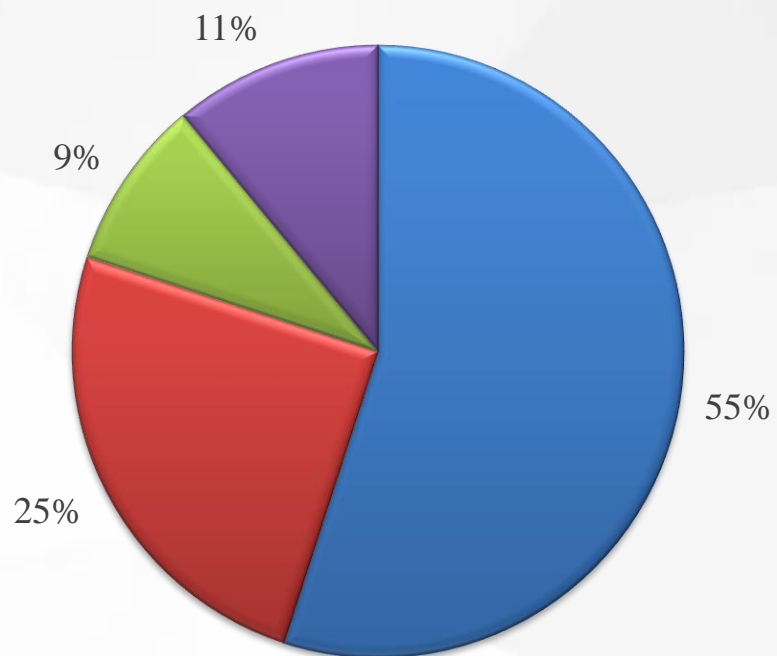


Types	Straights Fertilizers	Chemical Mixture	Chemical Compound Fertilizer	3 in 1 Bio Chemical Compound	4 in 1 Bio Control Bio Chemical Compound
Description	Containing only a single chemical element	Mixture of Two or more chemical elements	Granulation of Mixture of Two or more chemical elements	Adding organic matter with micro-organisms to chemical elements	Adding bio-control bacteria to Bio chemical compound fertilizer
Advantages and disadvantages	<ul style="list-style-type: none"> ● Use accordingly to the crop conditions ● High labour cost due to need frequent manuring application 	<ul style="list-style-type: none"> ● Lower Production costs, Lower Manuring Frequency ● Uneven distribution of nutrients, loss of volatile easily 	<ul style="list-style-type: none"> ● The nutrients contained evenly and stable ● Long-term usage cause environmental pollution 	<ul style="list-style-type: none"> ● Combination of the advantages of chemical and organic fertilizer ● Higher Technique and Manufacturing Technology 	<ul style="list-style-type: none"> ● Additional disease-resistant function ● Higher production costs and selling price

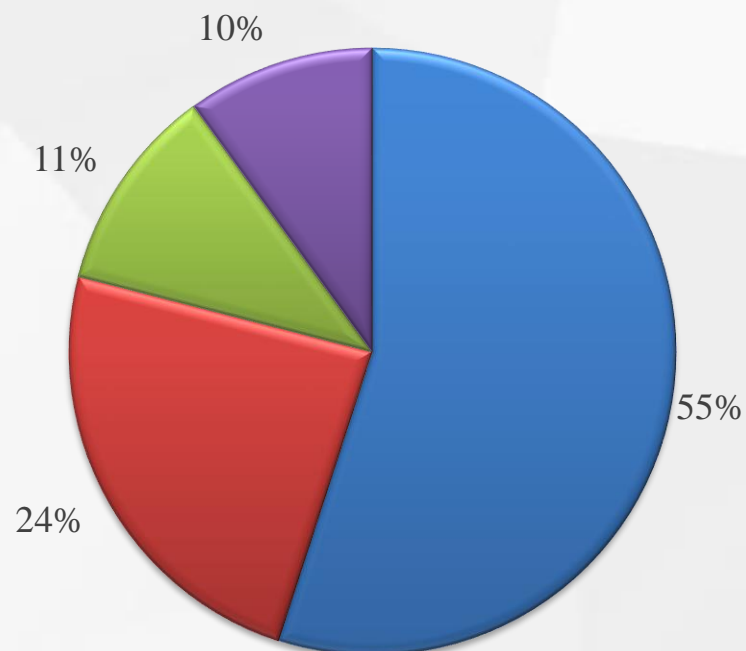
Product Combination Ratio

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

2021 Q1~Q2



2020 Q1~Q2



- Organic Compound Fertilizer
- Biochemical Organic Compound Fertilizer
- Chemical Fertilizer
- Microorganisms and Health Food

Key Customer

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Government Linked Enterprises



YPJ HOLDINGS SDN BHD.
(Company No. 282400 P)



Private Enterprises





3. 2021 Q2
Financial
Reports

Consolidated Income Statement

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Item (NTD,000)	2021 Q1~Q2	%	2020 Q1~Q2	%	YoY (%)
Sales revenue	975,367	100	611,724	100	+59.4
Cost of goods sold	(754,743)	(77)	(466,141)	(76)	+61.9
Margin	220,624	23	145,583	24	+51.5
Operating expenses	(132,397)	(14)	(137,837)	(23)	-3.9
Operating profit	88,227	9	7,746	1	+1039
Non operating income & expenses	25,305	2	22,554	4	+12.2
PBIT	113,532	11	30,300	5	+274.7
Income tax expenses	(30,434)	(3)	(13,863)	(2)	+119.5
Profit after tax	83,098	8	16,437	3	+405.6
EPS	1.08		0.19		+468.4

Consolidated Income Statement

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Item (NTD,000)	2021 Q2	%	2020 Q2	%	YoY (%)
Sales revenue	565,508	100	396,908	100	+42.5
Cost of goods sold	(426,546)	(76)	(278,195)	(70)	+53.3
Margin	138,962	24	118,713	30	+17.1
Operating expenses	(79,904)	(14)	(77,735)	(20)	+2.8
Operating profit	59,058	10	40,978	10	+44.1
Non operating income & expenses	12,347	2	13,849	4	-10.8
PBIT	71,405	12	54,827	14	+30.2
Income tax expenses	(16,866)	(3)	(11,634)	(3)	+45
Profit after tax	54,539	9	43,193	11	+26.3
EPS	0.66		0.60		+10

Consolidated Income Statement

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Item (NTD\$,000)	2021 Q2	%	2021 Q1	%	QoQ (%)
Sales revenue	565,508	100	409,859	100	+38
Cost of goods sold	(426,546)	(76)	(328,197)	(80)	+30
Margin	138,962	24	81,662	20	+70.2
Operating expenses	(79,904)	(14)	(52,493)	(13)	+52.2
Operating profit	59,058	10	29,169	7	+102.5
Non operating income & expenses	12,347	2	12,958	3	-4.7
PBIT	71,405	12	42,127	10	+69.5
Income tax expenses	(16,866)	(3)	(13,568)	(3)	+24.3
Profit after tax	54,539	9	28,559	7	+91
EPS	0.66		0.42		+57.1

Consolidated Balance Sheet

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

NT,000

Item	2021.06.30	2020.12.31	2020.06.30	YoY (%)
Cash and equivalent	743,030	761,806	956,787	-22.3
Account receivable	485,457	547,834	337,446	+43.9
Inventory	519,780	274,264	370,323	+40.4
Other non current asset	228,884	243,123	223,154	+2.6
Non current asset	624,727	787,343	783,053	-20.2
Total asset	2,601,878	2,614,370	2,670,763	-2.6
Short-term loan	-	45,944	176,980	-100
Accounts payable	145,973	65,788	56,221	+159.6
Other non current liabilities	174,431	109,661	157,439	+10.8
Non current liabilities	28,097	29,799	38,039	-26.1
Total liabilities	348,501	251,192	428,679	-18.7
Total equities	2,253,377	2,363,178	2,242,084	+0.5

Dividend Distribution

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

NT,000

Item	2016	2017	2018	2019	2020
Sales revenue	2,065,543	2,263,652	2,687,581	1,767,699	1,642,783
Net Income	243,217	322,873	305,058	35,694	82,204
EPS	4.30	5.31	4.76	0.56	1.28
Cash dividend/share	2.15	2.65	2.40	1	1
Distribution rate	50%	49.91%	50.42%	178.57%	78.13%



4. Growth & Development

- (1) Operational growth
- (2) Plans

Operational Growth

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Fertilizer Market:

- Government linked company, large private plantation
- Strives to optimize sales structure

Expansion:

- Plan to complete Indonesia plant when the epidemic slows down

Growth Driver:

- 2022-2023 Malaysian government's rice microbial subsidy plan
- Health food business
- Plant vaccine
- Microorganisms

Plans

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Biotechnology

Green Agriculture

**South East Asia
Pioneer**

**Recycling &
Sustainability**



Eco-Friendly



Q & A

4 IN 1

RealStrong®

GanoEF

Biofertilizer

Mengandungi/Contains

Kulat endofitik untuk kawalan penyakit Ganoderma

Endophytic fungus for control of Ganoderma disease

Bahan organik
Organic matters

Nutrien NPK
NPK nutrients

Mikroorganisma bermanfaat
Effective microorganisms

Jointly developed by:



Dikilang oleh/Manufactured by:

ALL COSMOS INDUSTRIES SDN. BHD. Co. No. 487874-D

PLD 539, Jalan Keluli, Pasir Gudang Industrial Estate, 81700 Pasir Gudang, Johor, Malaysia.

Tel: +607-252 3788 Fax: +607-251 2588

Website: www.allcosmos.com

Dirumuskan oleh/in collaboration with:
Malaysia Palm Oil Board

PATENT NO. PI2011005782

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2020

Thank You

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