

Stock Code : 4148



All Cosmos Bio-Tech Holding Corporation

www.allcosmos.com

全宇生技

ALL COSMOS BIO-TECH

Holding Corporation

AgriCultural Innovation

Outline

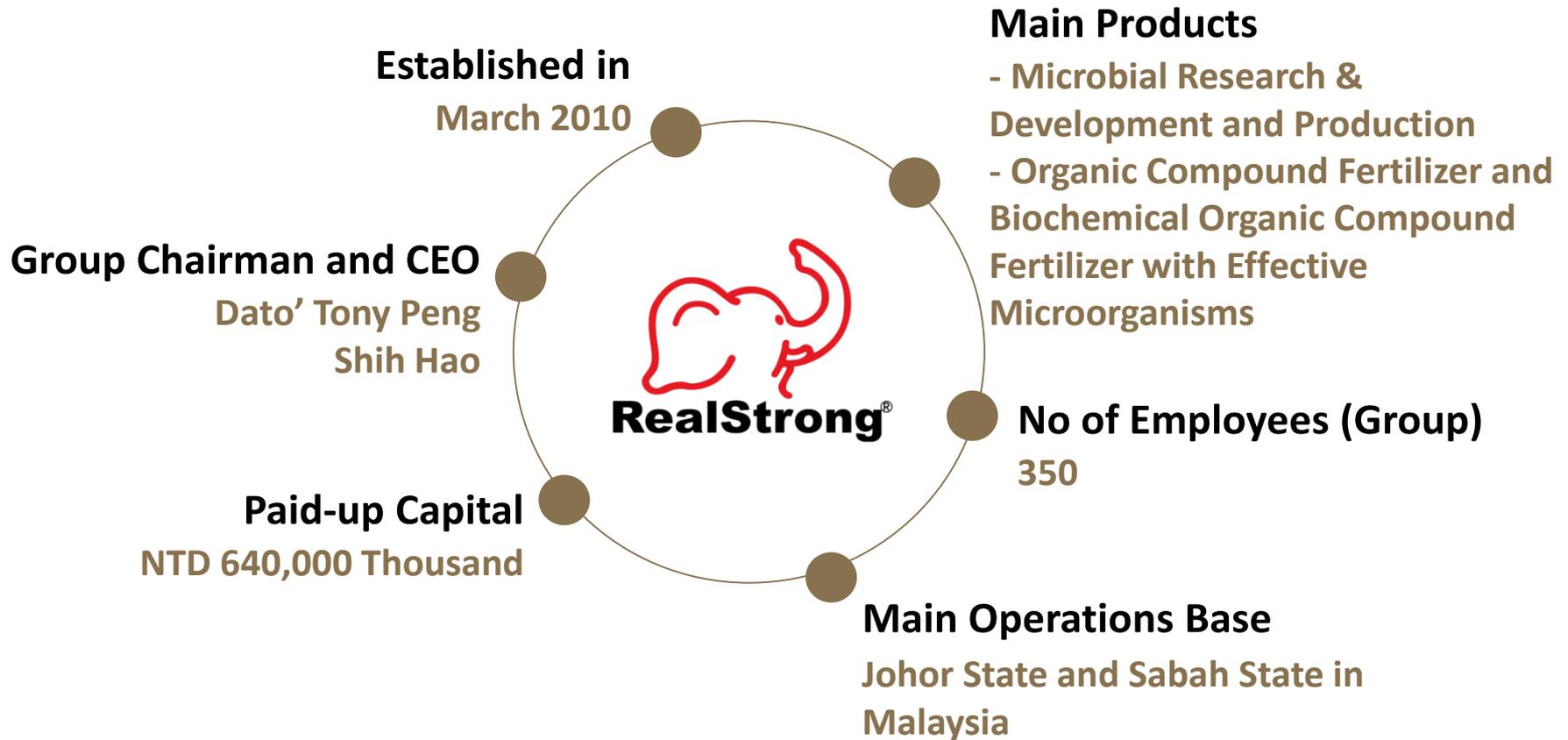
1. Company Profile
2. 2022 Q3 Financial Report
3. Growth & Development
4. Q&A



1. Company Overview

Company Introduction

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

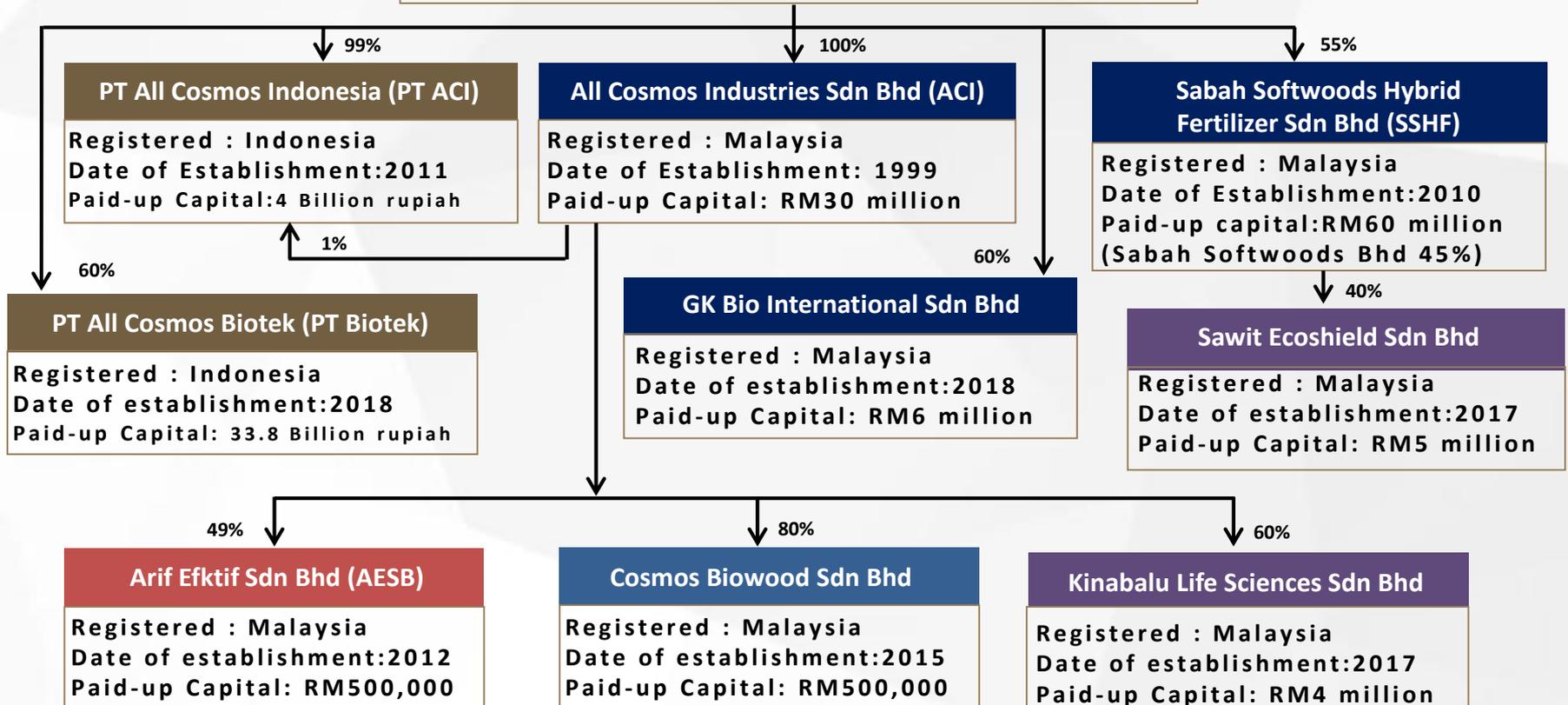


Operation Structure

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

All Cosmos Bio-Tech Holding Corporation (ACBT)

Listed : Taiwan Stock Exchange (Stock Code 4148)
 Date of Establishment: 2010
 Paid-up capital: NTD 640 million



Principal Business Plant

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司



ACI West Malaysia Plant 1
(2001 completed)
Area: 1.953 hectares
Capacity: 115,000 tons



ACI West Malaysia Plant 2
(2014 completed)
Area: 3.826 hectares
Capacity: 135,000 tons



SSHF East Malaysia Plant
(2013 completed)
Area: 3.642 hectares
Capacity: 100,000 tons

Principal Business Plant

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

PT All Cosmos Indonesia Area :
4 hectares + 4 hectares (reserved)
Capacity : 50,000 tons



Types of Fertilizers

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司



Types	Straights Fertilizers	Chemical Mixture	Chemical Compound Fertilizer	3 in 1 Bio Chemical Compound	4 in 1 Bio Control Bio Chemical Compound
Description	Containing only a single chemical element	Mixture of Two or more chemical elements	Granulation of Mixture of Two or more chemical elements	Adding organic matter with micro-organisms to chemical elements	Adding bio-control bacteria to Bio chemical compound fertilizer
Advantages and disadvantages	<ul style="list-style-type: none"> ● Use accordingly to the crop conditions ● High labour cost due to need frequent manuring application 	<ul style="list-style-type: none"> ● Lower Production costs, Lower Manuring Frequency ● Uneven distribution of nutrients, loss of volatile easily 	<ul style="list-style-type: none"> ● The nutrients contained evenly and stable ● Long-term usage cause environmental pollution 	<ul style="list-style-type: none"> ● Combination of the advantages of chemical and organic fertilizer ● Higher Technique and Manufacturing Technology 	<ul style="list-style-type: none"> ● Additional disease-resistant function ● Higher production costs and selling price

Key Customers

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

政府關係企業



YPJ HOLDINGS SDN BHD
(Company No. 262400 P)



Sabah Softwoods Berhad

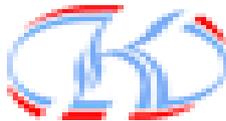


Plantation



Knowledge Creates Confidence

民營企業



JAYA



TIASA

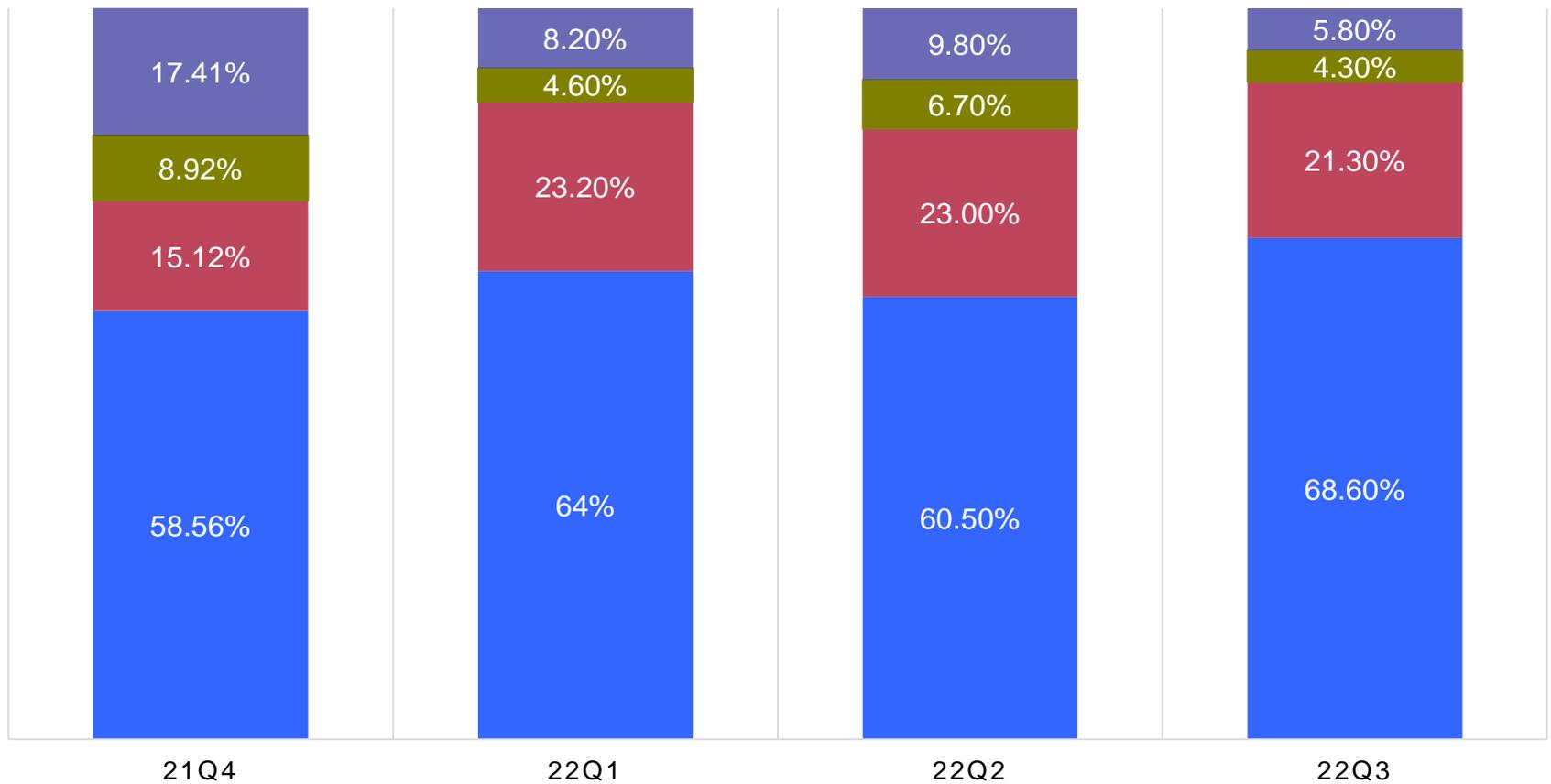


TH PLANTATIONS BERHAD

Product Mix

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

■ Compound ■ Chemical ■ Straight ■ Others



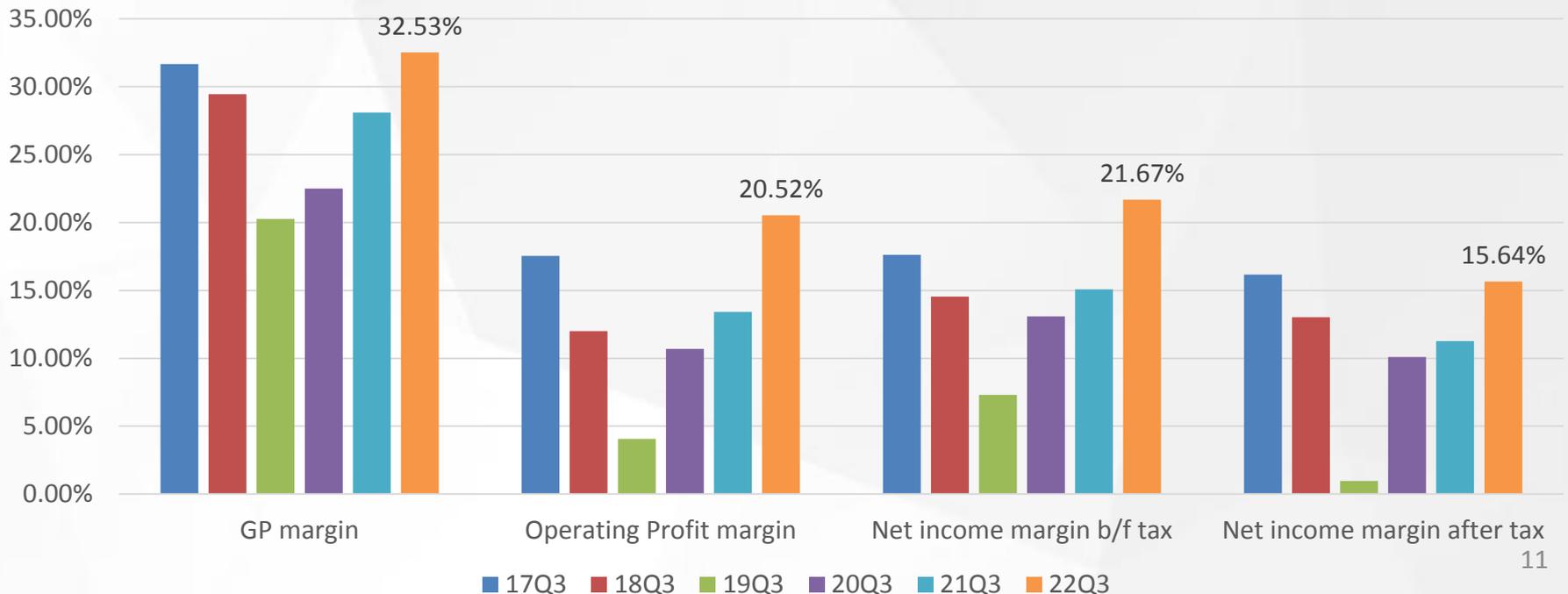


2. 2022 Q3
Financial
Reports

2022 Q3 Summary

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

- ◆ Consolidate revenue of the first three quarters was NT\$4.181 billion, exceeding the total revenue in any single past year
- ◆ Q3 EPS \$2.48, Q1-Q3 EPS 5.02, both hitting record high in the same period
- ◆ Gross profit margin, operating profit margin, net income margin before and after tax all hit record highs in the third quarter



YoY Consolidated Income Statement

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

NTD, 000

	2022 Q1~Q3	%	2021 Q1~Q3	%	YoY (%)
Sales Revenue	2,821,228	100	1,524,067	100	85.11
Cost of goods sold	(1,938,581)	(68.71)	(1,149,273)	(75.41)	68.68
Margin	882,647	31.29	374,794	24.59	135.50
Operating expenses	(357,125)	(12.65)	(212,989)	(13.98)	67.67
Operating profit	525,522	18.63	161,805	10.62	224.79
Non operating income & expenses	22,522	0.80	34,403	2.26	34.53
PBIT	548,044	19.43	196,208	12.88	179.32
Income tax expenses	(149,416)	5.30	(51,297)	(3.37)	191.28
Profit after tax	398,628	14.13	144,911	9.51	175.08
EPS	5.02		1.85		171.35

YoY Consolidated Income Statement

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

NTD, 000

	2022 Q3	%	2021 Q3	%	YoY (%)
Sales Revenue	1,243,622	100	548,700	100	126.65
Cost of goods sold	(839,127)	(67.47)	(394,530)	(71.90)	112.69
Margin	404,495	32.53	154,170	28.10	162.37
Operating expenses	(149,359)	(12.01)	(80,592)	(14.69)	85.33
Operating profit	255,136	20.52	73,578	13.41	246.76
Non operating income & expenses	14,343	1.15	9,098	1.66	57.65
PBIT	269,479	21.67	82,676	15.07	225.95
Income tax expenses	(74,959)	(6.03)	(20,863)	(3.80)	259.29
Profit after tax	194,520	15.64	61,813	11.27	214.69
EPS	2.48		0.76		226.32

QoQ Consolidated Income Statement

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

NTD, 000

	2022 Q3	%	2022Q2	%	QoQ (%)
Sales Revenue	1,243,622	100	911,960	100	36.37
Cost of goods sold	(839,127)	(67.47)	(649,725)	(71.24)	29.15
Margin	404,495	32.53	262,235	28.76	54.25
Operating expenses	(149,359)	(12.01)	(107,151)	(11.75)	39.39
Operating profit	255,136	20.52	155,084	17.01	64.51
Non operating income & expenses	14,343	1.15	(712)	0.08	-(Note)
PBIT	269,479	21.67	154,372	16.93	74.56
Income tax expenses	(74,959)	(6.03)	(38,054)	(4.17)	96.98
Profit after tax	194,520	15.64	116,318	12.75	67.23
EPS	2.48		1.47		68.71

Note: 22Q2 Non operating income & expenses are negative, so QoQ proportion will not be shown

Consolidated Balance Sheet

NTD, 000

	2022.09.30	2021.12.31	2021.09.30	YoY (%)
Cash and equivalent	1,623,200	740,439	716,339	126.60
Account receivable	823,755	377,568	361,457	127.90
Inventory	1,020,474	843,673	445,123	129.26
Other non current asset	340,786	340,399	567,080	-39.91
Non current asset	717,508	667,832	674,474	6.39
Total asset	4,525,723	2,969,911	2,764,473	63.71
Short-term loan	805,861	307,651	261,215	208.50
Accounts payable	101,479	89,304	50,000	102.96
Other non current liabilities	277,053	165,052	129,502	113.94
Non current liabilities	570,168	29,271	27,471	1975.53
Total liabilities	1,754,561	591,278	468,188	274.76
Total equities	2,771,162	2,378,633	2,296,285	20.68

Dividend Distribution

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

NTD, 000

	2017	2018	2019	2020	2021
Sales revenue	2,263,652	2,687,581	1,767,699	1,642,783	2,197,323
Net Income	322,873	305,058	35,694	82,204	198,128
EPS	5.31	4.76	0.56	1.28	3.09
Cash dividend/share	2.65	2.40	1	1	1.5
Distribution rate	49.91%	50.42%	178.57%	78.13%	48.54%



4. Growth & Development

Plans

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Biotechnology

Green Agriculture

**South East Asia
Pioneer**

**Recycling &
Sustainability**



Eco-Friendly

Medium & Long term plan

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

Continue to expand fertilizer business

- Expand customer base
- Increase application items
- Extend sales area

Cultivate health food market

- Diversify product lines
- Increase sales channels
- Promote to Muslim market



Deepen microorganism applications

- Agricultural
- Environment protection
- Health food
- Medical

Handle organic materials

- Oil palm waste recycling
 - Develop circular economy
 - Application from fertilizer
- ⇒ vaccine ⇒ high-end products



Q & A

4 IN 1

RealStrong®

GanoEF

Biofertilizer

Mengandungi/Contains

Kulat endofitik untuk kawalan penyakit Ganoderma

Endophytic fungus for control of Ganoderma disease

Bahan organik
Organic matters

Nutrien NPK
NPK nutrients

Mikroorganisma bermanfaat
Effective microorganisms

Jointly developed by:



Dikilang oleh/Manufactured by:

ALL COSMOS INDUSTRIES SDN. BHD. Co. No. 487874-D

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Dirumuskan oleh/in collaboration with:
Malaysia Palm Oil Board

PATENT NO. PI2011005782

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2022

Thank You

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司