

Stock Code : 4148



# All Cosmos Bio-Tech Holding Corporation

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[www.allcosmos.com](http://www.allcosmos.com)

**全宇生技**

**ALL COSMOS BIO-TECH**

Holding Corporation

AgriCultural Innovation

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## Outline

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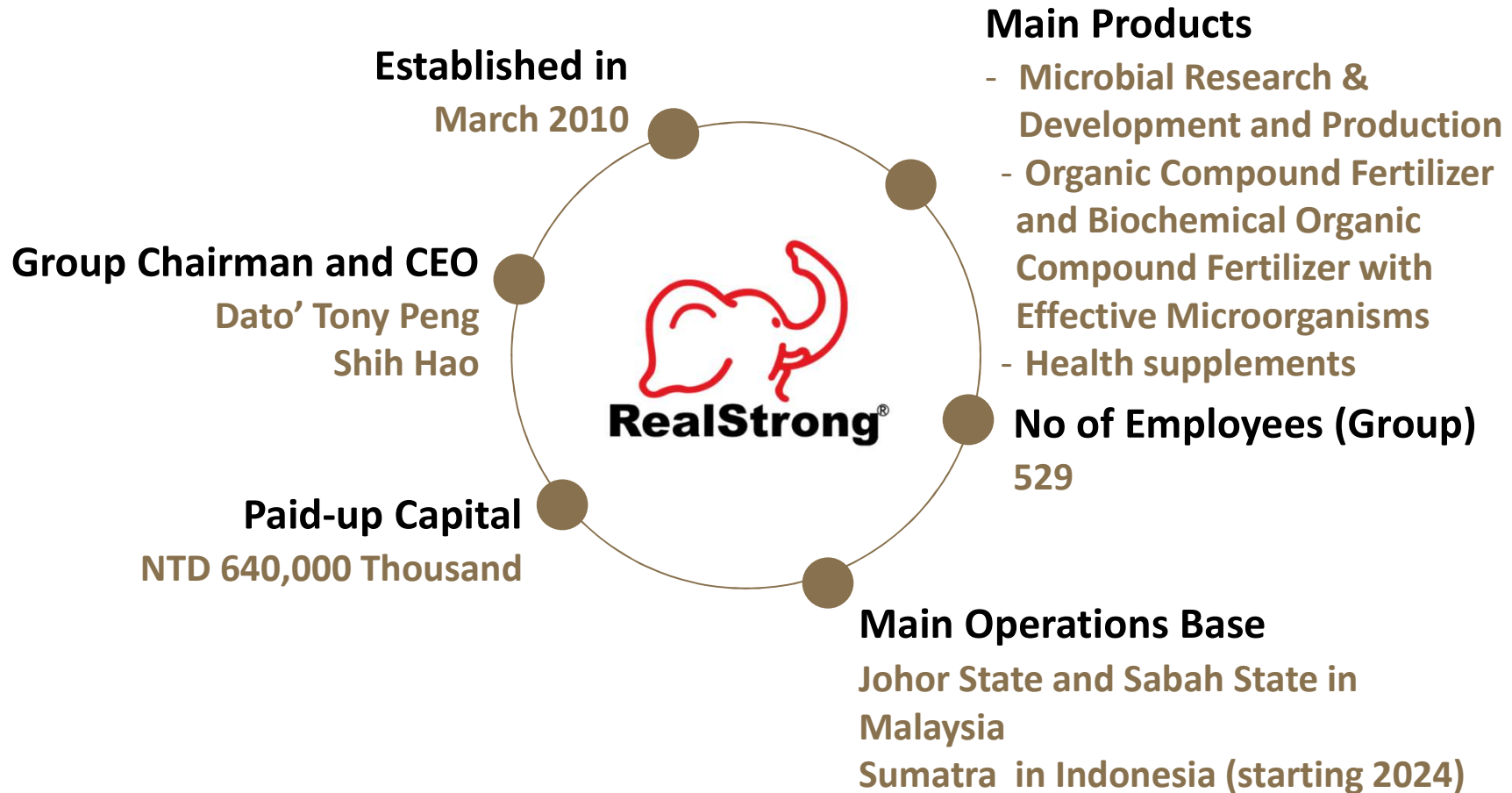
1. **Company Overview**
2. **2023 Q3 Financial Report**
3. **Growth & Development**
4. **Q&A**



## 1. Company Overview

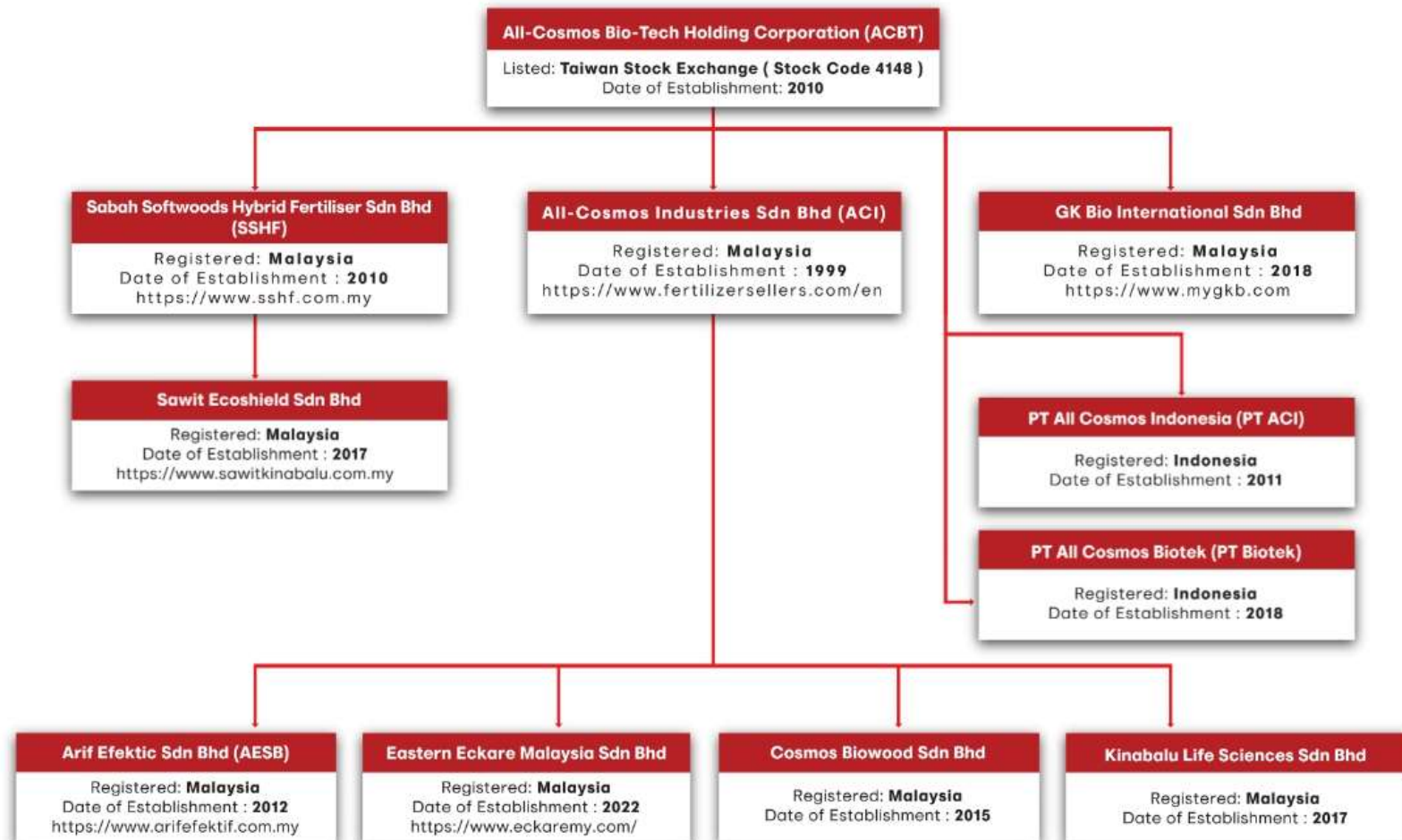
# Company Introduction

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司



# Operation Structure

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司





# Principal Business Plant

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司



**ACI West Malaysia Plant 1**  
(2001 completed)  
Area: 1.953 hectares  
Capacity: 115,000 tons



**ACI West Malaysia Plant 2**  
(2014 completed)  
Area: 3.826 hectares  
Capacity: 135,000 tons



**SSHF East Malaysia Plant**  
(2013 completed)  
Area: 3.642 hectares  
Capacity: 100,000 tons

# Principal Business Plant

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

PT All Cosmos Indonesia :  
Area: 4 hectares  
Capacity : 50,000 tons





# Principal Business Plant

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

**GK Bio International Sdn Bhd**  
- Health supplements





# Principal Business Plant

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

**Eastern Eckare Malaysia Sdn Bhd**  
- Health supplements, skin care products, daily necessities



# Main Industries

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

## Health Care & Pharmaceutical



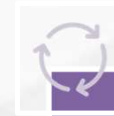
- GK Bio International Sdn Bhd (2018)
- Eastern Eckare Malaysia Sdn Bhd (2022)

## Agricultural Science & Technology



- All Cosmos Industries Sdn Bhd (1999)
- Sabah Softwoods Hybrid Fertiliser Sdn Bhd (2010)
- PT All Cosmos Indonesia (2011)
- Arif Efektif Sdn Bhd (2012)
- PT All Cosmos Biotek (2018)

## Waste Reutilization



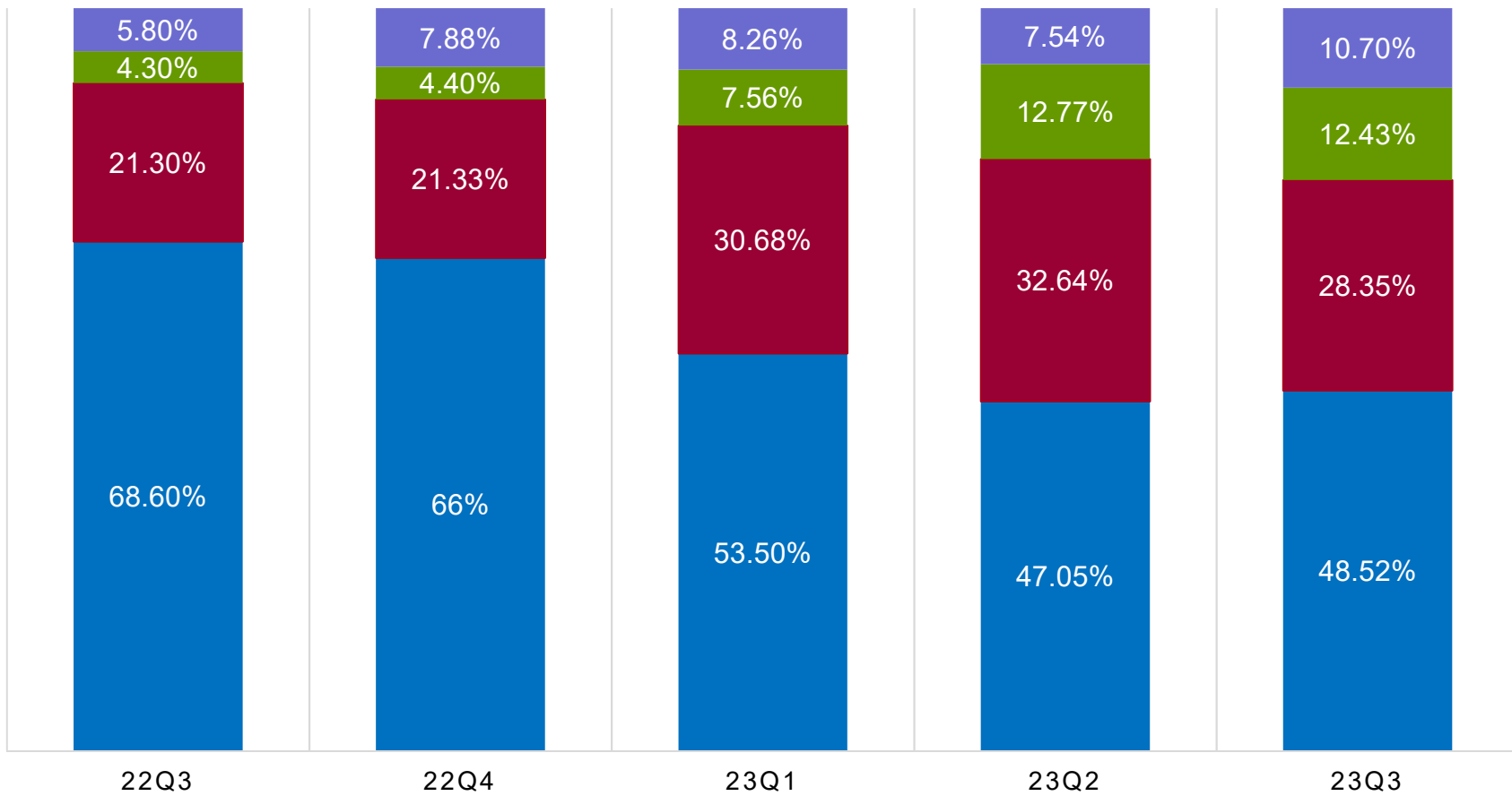
- Cosmos Biowood Sdn Bhd (2015)
- Kinabalu Life Sciences Sdn Bhd (2015)
- Sawit Ecoshield Sdn Bhd (2017)



# Product Mix

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

■ Compound ■ Chemical ■ Straight ■ Othes







## 2. 2023 Q3 Financial Reports

# YoY Consolidated Income Statement

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

NTD, 000

	2023Q1~Q3	%	2022 Q1~Q3	%	YoY (%)
Sales Revenue	2,253,108	100	2,821,228	100	-20.14
Cost of goods sold	(1,811,859)	(80.42)	(1,938,581)	(68.71)	-6.54
Margin	441,249	19.58	882,647	31.29	-50.01
Operating expenses	(290,472)	(12.89)	(357,125)	(12.66)	-18.66
Operating profit	150,777	6.69	525,522	18.63	-71.31
Non operating income & expenses	83,787	3.72	22,522	0.80	272.02
PBIT	234,564	10.41	548,044	19.43	-57.20
Income tax expenses	(52,324)	(2.32)	(149,416)	(5.30)	-64.98
Profit after tax	182,240	8.09	398,628	14.13	-54.28
EPS	2.31		5.02		

# YoY Consolidated Income Statement

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

NTD, 000

	2023 Q3	%	2022 Q3	%	YoY (%)
Sales Revenue	688,661	100	1,243,622	100	-44.62
Cost of goods sold	(492,783)	(71.56)	(839,127)	(67.47)	-41.27
Margin	195,878	28.44	404,495	32.53	-51.57
Operating expenses	(109,921)	(15.96)	(149,359)	(12.01)	-26.40
Operating profit	85,957	12.48	255,136	20.52	-66.31
Non operating income & expenses	32,027	4.65	14,343	1.15	123.29
PBIT	117,984	17.13	269,479	21.67	-56.22
Income tax expenses	(25,471)	(3.70)	(74,959)	(6.03)	-66.02
Profit after tax	92,513	13.43	194,520	15.64	-52.44
EPS	1.07		2.48		

# QoQ Consolidated Income Statement

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

NTD, 000

	2023 Q3	%	2023 Q2	%	QoQ (%)
Sales Revenue	688,661	100	786,478	100	-12.44
Cost of goods sold	(492,783)	(71.56)	(692,725)	(88.01)	-28.86
Margin	195,878	28.44	93,753	11.92	108.93
Operating expenses	(109,921)	(15.96)	(91,299)	11.61	20.40
Operating profit	85,957	12.48	2,454	0.31	340.27
Non operating income & expenses	32,027	4.65	32,283	4.10	-0.79
PBIT	117,984	17.13	34,737	4.42	239.65
Income tax expenses	(25,471)	(3.70)	(5,844)	(0.74)	335.85
Profit after tax	92,513	13.43	28,893	3.67	220.19
EPS	1.07		0.61		



## Consolidated Balance Sheet

NTD, 000

	2023.09.30	2022.12.31	2022.09.30	YoY (%)
Cash and equivalent	1,507,264	1,341,510	1,623,200	-7.14
Account receivable	523,468	641,279	823,755	-36.45
Inventory	646,280	1,104,223	1,020,474	-36.67
Other non current asset	359,144	279,869	340,786	5.39
Non current asset	808,612	744,498	717,508	12.70
Total asset	3,844,768	4,111,379	4,525,723	-15.05
Short-term loan	-	394,475	805,861	
Accounts payable	315,294	76,022	101,479	210.70
Other non current liabilities	618,975	211,275	277,053	123.41
Non current liabilities	75,122	566,398	570,168	-86.82
Total liabilities	1,009,391	1,248,170	1,754,561	-42.47
Total equities	2,835,377	2,863,209	2,771,162	2.32

# Dividend Distribution

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司

NTD, 000

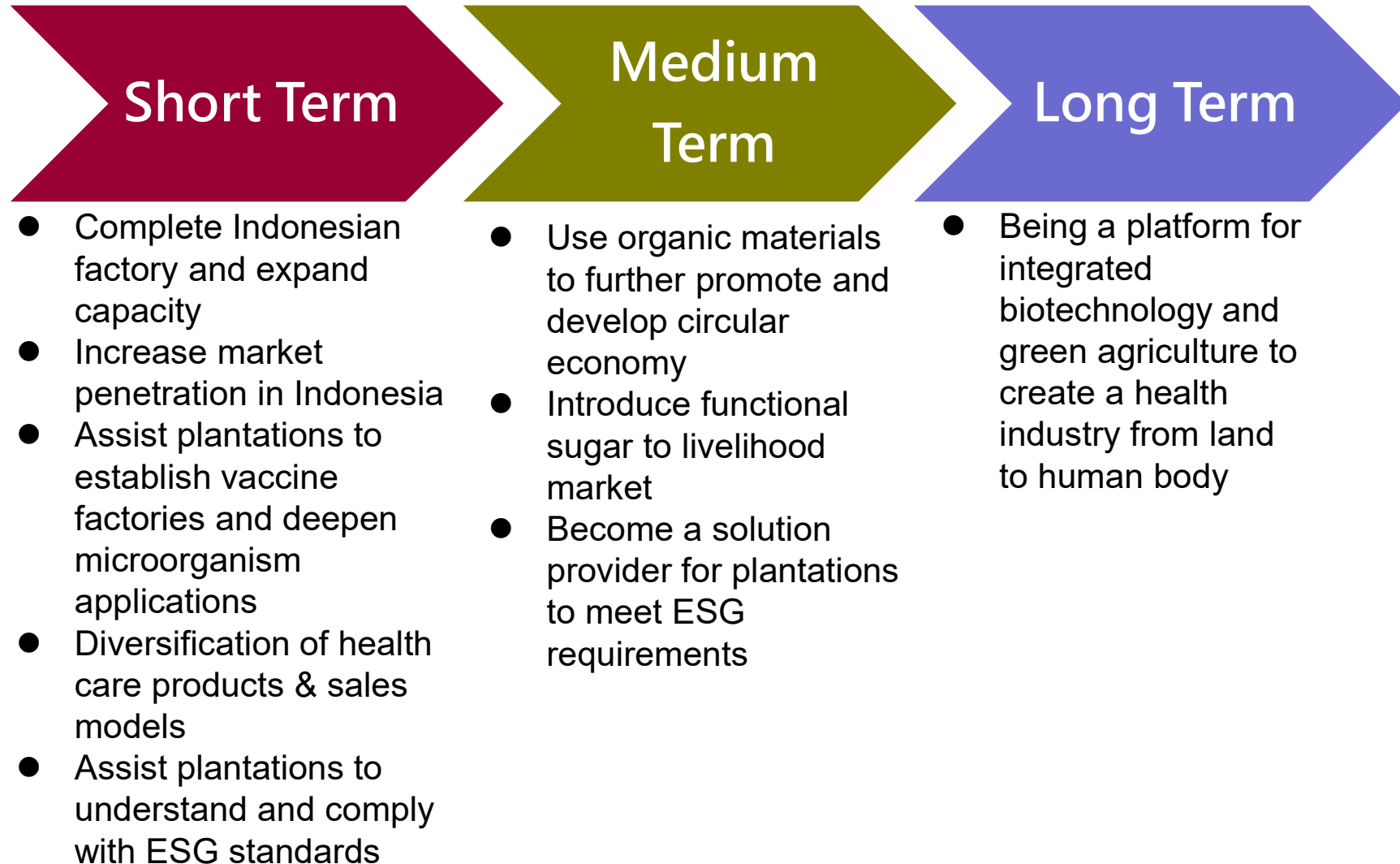
	2018	2019	2020	2021	2022
Sales revenue	2,687,581	1,767,699	1,642,783	2,197,323	3,702,330
Net Income	305,058	35,694	82,204	198,128	368,204
EPS	4.76	0.56	1.28	3.09	5.75
Cash dividend/share	2.40	1	1	1.5	2.5
Distribution rate	50.42%	178.57%	78.13%	48.54%	43.48%

A photograph of a laboratory setting. Two scientists, wearing white lab coats, face masks, and blue gloves, are seated at biosafety cabinets. They are working with various pieces of laboratory equipment, including pipettes and test tubes. The biosafety cabinets have digital displays and control panels. The scene is brightly lit, and the overall atmosphere is professional and focused.

## 4. Growth & Development

# Plans

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司







Q & A

**4 IN 1** RealStrong®

**GanoEF**  
Biofertilizer

Mengandung/Contains

Kulat endofitik untuk kawalan  
penyakit Ganoderma

Endophytic fungus for control of Ganoderma disease

Bahan organik  
Organic matters

Nutrien NPK  
NPK nutrients

Mikroorganisma bermanfaat  
Effective microorganisms

**20**  
KG

Jointly developed by:



Dikilang oleh/Manufactured by:

**ALL COSMOS INDUSTRIES SDN. BHD.**, Co. No. 487874-D  
PLO 333, Jalan Ketuli, Pasir Gudang Industrial Estate, 81700 Pasir Gudang, Johor, Malaysia.  
Tel: +607-252 3788 Fax: +607-251 2588  
Website: www.allcosmos.com

Dirumuskan oleh/in collaboration with:  
**Malaysia Palm Oil Board**

PATENT NO. PI2011005782

6, Persiaran Institusi, Bandar Baru Bangi, 43000 Kajang, Selangor, P.O. Box 10620, 50720 Kuala Lumpur

2022

**Thank You**

All Cosmos Bio-Tech Holding Corporation 全宇生技控股有限公司